

For business editors

Leed's To Begin Construction on Pad-Ready Sites at the Business & Research Park

Company plans initial 240,000 SF warehouse expecting to increase workforce over the next five years to support continued growth.

Upper Burrell Township, Pa, December 19, 2014 – The Westmoreland County Industrial Development Corporation's (WCIDC) Board of Directors – Charles W. Anderson, R. Tyler Courtney, and Ted Kopas along with Leedsworld, Inc. (Leed's) and Kacin Companies jointly announce the purchase of parcels #53 and #54 totalling approximately 28.11 acres in the Westmoreland Business & Research Park located in Upper Burrell Township, Westmoreland County.

Leed's, an accomplished Westmoreland County success story, is known for its comprehensive line of bags, pens, padfolios, drinkware, USB memory, technology and more that it sells in the promotional products industry. The company first located its operations to the county's Business & Research Park from less than 40,000 square-feet at William Penn Highway in the Municipality of Murrysville in July of 1997. At that time, Leed's concluded they could no longer grow in their existing Murrysville location to meet customer demands and purchased 12 acres at the industrial park constructing an initial 100,000 square-foot office and warehouse facility to house their 85 employees. After opening their doors for only a short period of time, Leed's planned yet a second expansion and increased their office/warehouse facility by another 40,500 square-feet in less than two years of operations. Since that expansion, the company has grown its operations more than four additional times to include a 200,000 square-foot warehouse for distribution of products, a 44,000 square-foot design center housing a variety of sales, marketing and other administrative functions, and over six acres of property for overflow

employee parking alone.

“Over this course of 16 years of growth, Westmoreland County gives tribute to Leed’s and their announced expansion,” said County Commissioner Chuck Anderson. Commissioner Anderson also serves as chairman of the county Industrial Development Corporation. “These home-grown success stories prove that Westmoreland County is not only a great place to start a business, but expand and prosper as well.”

Today, with the purchase of the last remaining “pad-ready” Lots #53 and #54 within the industrial park, Leed’s plans to start constructing immediately a new facility in multiple phases. “The first phase is currently anticipated to be approximately 240,000 square-feet with roughly 20% that will be utilized for decoration operations and 80% that will be utilized for warehouse space,” said David Farr, Chief Financial Officer of Leed’s. “When fully built, we anticipate total square footage for the facility of around 500,000 square-feet. Our goal is to move into the new facility by the third quarter of 2015.” This future expansion will increase both decoration capacity and warehouse capability and quite possibly bring the total square footage of building space to more than 800,000 square-feet at the park.

“Leed’s growth over the last 16 years has increased its workforce from 85 to more than 900 workers today,” adds Farr.

“With 21 companies and nearly 3,000 workers to date, marketing efforts have indicated that the Business & Research Park is a first-rate premier site that features all the advantages of locating in an industrial park setting,” said Jason Rigone, Executive Director of the WCIDC. “With this transaction, additional investment in land and infrastructure will be crucial.”

In addition to Leed's, other companies currently doing business at the park include, Accro Tool Enterprises, Accurate Marking Products, A-FN Machine Technology, Bacharach, Baldor Electric Company, Forest Hills Transfer & Storage, Industrial Automation & Control, Namsco Plastics Industries, Output Sales Corporation, Pittsburgh Technologies, Quality Machined Products, Phillips Respironics, Siemens, Swank Associated Companies, West Penn Testing, Versa-Fab, Whitaker/Anchor, Xodus Medical, Yerecic Label Company and Grandma's House Childcare Center. For more information about Leed's as a leading promotional products supplier, visit www.leedsworld.com.

#

For more information please contact:

**Westmoreland County Industrial
Development Corporation**
Contact Person: Joseph D. Sisley, Marketing Director
Tel: 724-830-3061
Fax: 724-830-3611
www.westmorelandcountyidc.org