



Excel Glass, Inc. Continues Expansion at Jeannette Industrial Park

Jeannette, PA., October 16, 2018 – The Westmoreland County Industrial Development Corporation’s (WCIDC) Board of Directors, Gina Cerilli, Ted Kopas, and Charles W. Anderson, announced today the closing of Lot 7, totaling 3.3 acres, in Jeannette Industrial Park.

The purchaser, William P. Pecora, President of Excel Glass, Inc., intends to build a 32,000-square-foot warehouse facility on the parcel. Currently, construction efforts are underway on a 3,500-square-foot addition on Excel Glass’ existing Granite Division facility at the park.

This is Excel’s second expansion at Jeannette Industrial Park. The first expansion took place in 2011, and at that time the company added 10,000-square-feet of warehousing onto its existing 10,000-square-foot building.

Excel has a long history of growth in the City of Jeannette. Founded in 1947, Excel’s original Glass Division is still located at South Sixth Street. Pecora purchased the company in 2003 and in 2007 expanded the company’s operations to include manufacturing of granite and marble products at Jeannette Industrial Park.

“This proves Westmoreland County provides a climate where businesses can not only thrive, but also expand to meet their needs,” said Gina Cerilli, Chairman of the WCIDC and Westmoreland County Board of Commissioners. “We applaud Excel on their continued success.”

When Pecora purchased the business, there were seven employees at Excel. Now the total workforce at both divisions is 35 people strong.

“One of the keys to our success is having a team of people who are driven and want to provide the best customer service. This is what sets us apart from others in our industry,” said Pecora.

Upon completion of the new construction projects, Pecora predicts the workforce will grow by 20 to 25 people.

“When the county started work on Jeannette Industrial Park nearly two decades ago we envisioned making a major impact in the area. Now housing seven companies and 95 employees, it is exciting to see how that vision has become a reality,” said Vice-Chairman Ted Kopas.

Secretary Charles W. Anderson added, “The success of the industrial park, coupled with the major investment the county made at the neighboring Jeannette Glass Site, illustrates the power of strong partnerships with the business community and the City of Jeannette.”

Media Contact: Alicia Henry, Westmoreland County Industrial Development Corporation, 724-830-6240, ahenry@co.westmoreland.pa.us

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