## Press Release



## For business editors

**Leed's Announces Additional Expansion at the Business & Research Park** *Company expects to substantially increase workforce over the next five years to support continued growth.* 

Upper Burrell and Washington Townships, Pa, December 19, 2013 – The Westmoreland County Industrial Development Corporation's (WCIDC) Board of Directors – Charles W. Anderson, R. Tyler Courtney, and Ted Kopas today approved a six-month option agreement with Leedsworld, Inc. for the purchase of parcel #53 containing approximately 22.585 acres in the Westmoreland Business & Research Park located in Upper Burrell and Washington Townships, Westmoreland County.

Leed's, an all-round Westmoreland

County success story, is known for
its comprehensive line of bags,
pens, padfolios, drinkware,
memory, technology and more that
it sells in the promotional products



industry. The company first located its operations to the county's Business & Research Park from less than 40,000 square-feet at William Penn Highway in Murrysville in July of 1997. At that time, Leed's concluded they could no longer grow in their existing Murrysville location to meet customer demands and purchased 12 acres at the industrial park constructing an initial 100,000 square-foot office and warehouse facility to house their 85 employees. After opening their doors for only a short period of time, Leed's planned yet a second expansion and increased their office/warehouse facility by another 40,500 square-feet in less than two years of

operations. Since that expansion, the company has grown its operations more than four additional times to include a 200,000 square-foot warehouse for distribution of products, a 39,000 square-foot design center housing a variety of sales, marketing and other administrative functions, and over six acres of property for overflow employee parking alone.

"Over this course of 16 years of growth, Westmoreland County truly gives tribute to such an announcement as the Leedsworld expansion," said County Commissioner Chuck Anderson.

Commissioner Anderson also serves as chairman of the county Industrial Development

Corporation. "These home-grown success stories prove that Westmoreland County is not only a great place to start a business, but expand and prosper as well."



Today, with the intent to purchase the last remaining "pad-ready" Lot #53 within the industrial park, Leed's plans to construct a new facility in multiple phases. "The first phase is currently anticipated to be approximately

200,000 square-feet with roughly 20% that will be utilized for decoration operations and 80% that will be utilized for warehouse space," said David Farr, Chief Financial Officer of Leed's.

"When fully built, we anticipate total square footage for the facility of around 500,000 square-feet." The company hopes to finalize design plans and begin construction of the first phase as soon as possible with a goal of moving into the new facility by the first quarter of 2015. This future expansion will increase both decoration capacity and warehouse capability and quite possibly bring the total square footage of building space to more than 800,000 square-feet at the park.

"Leed's growth over the last 16 years has increased its workforce from 85 to more than 900

workers today," adds Farr. "We expect to substantially add to our staffing over the next five

vears to support continued growth."

"Justifiably, this could be an interpretation of the message, 'If we build it, they will come and

grow," said Jason Rigone, Executive Director of the WCIDC. "With 21 companies and nearly

3,000 workers to date, marketing efforts have indicated that the Business & Research Park is a

first-rate premier site that features all the advantages of locating in an industrial park setting

and truly meets the needs of business. This not only is an extraordinary moment for Leed's, but

for Westmoreland County as well."

In addition to Leed's, other companies currently doing business at the park include, Accro Tool

Enterprises, Accurate Marking Products, A-FN Machine Technology, Bacharach, Baldor Electric

Company, Forest Hills Transfer & Storage, Industrial Automation & Control, Namsco Plastics

Industries, Output Sales Corporation, Pittsburgh Technologies, Quality Machined Products,

Phillips Respironics, Siemens, Swank Associated Companies, West Penn Testing, Versa-Fab,

Whitaker/Anchor, Xodus Medical, Yerecic Label Company and Grandma's House Childcare

Center. For more information about Leed's as a leading promotional products supplier, visit

www.leedsworld.com.

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For more information please contact:

**Westmoreland County Industrial Development Corporation** 

www.westmorelandcountyidc.org